



सत्यमेव जयते

भारतीय दूरसंचार विनियामक प्राधिकरण
TELECOM REGULATORY AUTHORITY OF INDIA
भारत सरकार / Government of India



Date: 13th June, 2018

DIRECTION

Subject: Direction under section 13, read with sub-clause (i) of clause (b) of sub-section (1) of Section 11, of the Telecom Regulatory Authority of India Act 1997 (24 of 1997) regarding submission of periodical reports on revenue & usage and tariff plans - reg.

No.303-2(3)/2018-F&EA – Whereas the Telecom Regulatory Authority of India (hereinafter referred to as the Authority), established under Sub-section (1) of Section 3 of the Telecom Regulatory Authority of India Act, 1997 (24 of 1997) (hereinafter referred as the TRAI Act, 1997) has been entrusted with discharge of certain functions, inter-alia, to ensure compliance of terms and conditions of license; regulate telecommunication services; notify rates for telecommunication service; protect interest of service providers and consumers of the telecom sector.

2. And whereas, in order to discharge the functions under the TRAI Act, 1997, the Authority monitors the performance of the telecom service providers (hereinafter referred to as TSPs) on a regular basis and accordingly, the Authority, vide its Direction No. 1-3/2002-CN(Vol.II) dated 2nd December, 2003, *inter-alia*, directed all the TSPs to furnish periodic reports to the Authority within the prescribed time frame;

3. And whereas the Authority issued an advisory to all telecom service providers) vide letter No. 301-2/2011-ER(Pt.) dated 15th November, 2011 to furnish information regarding tariff plan-wise number of subscribers, on quarterly basis as per the prescribed format;


4. And whereas the Authority, vide its letter No.303-2(4)/2012-ER dated 21st March, 2012, advised all the access service providers to submit quarterly reports on subscriber usage and revenue for wireline services, limited mobility services and full mobility services in revised formats i.e. Format-A, Format-B and Format-C respectively enclosed therein;

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5. And whereas the Authority, on reviewing the periodic reports furnished by the TSPs in compliance with the Direction, advisory and letter mentioned in paras No. 2, 3 and 4 respectively, has decided to issue a direction to reduce the reporting requirement on the part of the TSPs;

6. Now, therefore, in exercise of the power conferred upon it under Section 13, read with Section 11(1)(b)(i) and (v) of the TRAI Act, 1997, and in supersession of direction No.1-3/2002-CN(Vol.II) dated 2nd December, 2003, advices issued vide No.301-2/2011-ER(Pt.) dated 15th November, 2011 and No. 303-2(4)/2012-ER dated 21st March, 2012, the Authority hereby directs all the TSPs to:

- (a) submit the report on Revenue & Usage to the Authority on quarter basis within forty five days from the date of respective quarter ending except fourth quarter of the financial year for which the report shall be submitted within sixty days from the date of quarter ending in prescribed Format-A (for wire-line services), Format-B (for limited mobility services) and Format-C (for full mobility services). The reports may also be sent electronically to e-mail ID assteco2@traigov.in or may be uploaded on TRAI's web portal;
- (b) submit the report on Tariff Plans for wireline and wireless services separately to the Authority on quarterly basis within twenty one days from the date of respective quarter ending in the format annexed as Annexure-I (Prepaid) and Annexure-II (Postpaid) electronically to e-mail ID assteco2@traigov.in;
- (c) submit the performance reports for basic services, cellular mobile services, internet services, PMRTS services and VSAT services to the Authority on quarterly basis within thirty days from the date of respective quarter ending.
- (d) ensure the submission of correct and complete information within the prescribed timeline.


(S. K. Mishra)
Pr. Advisor (F&EA)

To,
All Telecom Service Providers

TRAI
Quarterly Revenue Report for Access Service Providers

Format A : Information to be submitted for Wireline Service provision

Service Provider:
 Serv ea:

[All the data elements should be provided in absolute numbers]

Sl. No.	Description	Postpaid				Prepaid			
		Month1	Month2	Month3		Month1	Month2	Month3	
		To Wireline		To Wireless		To Wireline		To Wireless	
		Own Network	Other Network	Own Network	Other Network	Own Network	Other Network	Own Network	Other Network
1	Subscriber base								
2	Total MOUs (outgoing)								
2.1	MOUs - local (within SDCA)								
2.2	MOUs - STD								
2.2.2	Intra-circle								
2.2.3	Inter-circle								
2.3	MOUs - ISD								
3	Total MOUs (incoming)								
3.1	MOUs - local (within SDCA)								
3.2	MOUs - STD								
3.2.2	Intra-circle								
3.2.3	Inter-circle								
3.3	MOUs - ISD								
4	Average Holding Time (in seconds)								
4.1	Local calls								
4.2	STD calls								
4.3	ISD Calls								
5	Revenue from subscribers (in Rs.) (excluding service tax)								
5.1	Rental revenue								
5.2	Call Revenue								
5.2.1	Local								
5.2.2	STD								
5.2.3	ISD								
5.3	Revenue from other sources (please specify)								
5.4	Total								
6	Interconnect charges payable (in Rs.) on account of								
6.1	Local calls								
6.2	STD calls								
6.3	ISD Calls								
6.4	Total								
7	Interconnect charges receivable (in Rs.) on account of								
7.1	Local calls								
7.2	STD calls								
7.3	ISD Calls								
7.4	Total								
8	Net Revenue (in Rs.) (5.4-6.4+7.4)								
9	ARPU per month (in Rs.)								

NA should be used to indicate not applicable
 Nil should be used to indicate zero value
 No column should be left blank

Information on Existing tariff plans to be provided as an Annexure to this report

Quarterly Revenue Report for Access Service Providers

Format B : Information to be submitted for Mobile Service provision w.r.t. Limited Mobility services
 [Separate sheet should be provided for each technology]

Service Provider:

Service Area:

Technology [GSM/CDMA]:

[All the data elements should be provided in absolute numbers]

1	Subscriber base	Postpaid				Prepaid			
		Month1	Month2	Month3		Month1	Month2	Month3	
		To Wireline		To Wireless		To Wireline		To Wireless	
		Own Network	Other Network	Own Network	Other Network	Own Network	Other Network	Own Network	Other Network
2	Total MOUs (outgoing)								
2.1	MOUs - local (within SDCA)								
2.2	MOUs - STD								
2.2.2	Intra-circle								
2.2.3	Inter-circle								
2.3	MOUs - ISD								
		From Wireline		From Wireless		From Wireline		From Wireless	
		Own Network	Other Network	Own Network	Other Network	Own Network	Other Network	Own Network	Other Network
3	Total MOUs (incoming)								
3.1	MOUs - local (within SDCA)								
3.2	MOUs - STD								
3.2.2	Intra-circle								
3.2.3	Inter-circle								
3.3	MOUs - ISD								
4	Number of outgoing SMS								
4.1	Local								
4.2	National								
4.3	International								
5	Average Holding Time (in seconds)								
5.1	Local calls								
5.2	STD calls								
5.3	ISD Calls								
6	Revenue from subscribers (in Rs.) (excluding service tax)								
6.1	Rental Revenue (all monthly recurring charges)								
6.2	Call Revenue								
6.2.1	Local								
6.2.2	STD								
6.2.3	ISD								
6.3	Revenue from SMS (including fixed charges, if any)								
6.4	Revenue from Data (including fixed charges, if any)								
6.5	Revenue from other VAS (including fixed charges, if any)								
6.6	Revenue from other sources (please specify)								
6.7	Total								
7	Interconnect charges payable (in Rs.) on account of								
7.1	Local calls								
7.2	STD calls								
7.3	ISD Calls								
7.4	SMS, if applicable								
7.5	Total								
8	Interconnect charges receivable (in Rs.) on account of								
8.1	Local calls								
8.2	STD calls								
8.3	ISD Calls								
8.4	SMS, if applicable								
8.5	Total								
9	Net Revenue (in Rs.) (6.7-7.5+8.5)								
10	ARPU per month (in Rs.)								

NA should be used to indicate not applicable
 Nil should be used to indicate zero value
 No column should be left blank

Information on Existing tariff plans to be provided as an Annexure to this report

IATA
Quarterly Revenue Report for Access Service Providers

Format C : Information to be submitted for Mobile Service provision w.r.t. Full Mobility services
 [Separate sheet should be provided for each technology]

Service Provider:
 Service:
 Technology: (GSM (including 3G/CDMA):

[All the data elements should be provided in absolute numbers]

		Postpaid				Prepaid			
		Month1	Month2	Month3	Month1	Month2	Month3		
		To Wireline		To Wireless		To Wireline		To Wireless	
		Own Network	Other Network	Own Network	Other Network	Own Network	Other Network	Own Network	Other Network
1	Subscriber base								
2	Number of outroamers\$								
3	Number of inroamers\$								
4	Total MOUs (outgoing)#								
4.1	MOUs - local (intra-circle)								
4.2	MOUs - STD (inter-circle)								
4.3	MOUs - ISD								
5	Total MOUs (Incoming)#								
5.1	MOUs - local (intra-circle)								
5.2	MOUs - STD (inter-circle)								
5.3	MOUs - ISD								
6	Number of outgoing SMS#								
6.1	Local (intra-circle)								
6.2	National (inter-circle)								
6.3	International								
7	Average Holding Time (in seconds)								
7.1	Local calls (intra-circle)								
7.2	STD calls (inter-circle)								
7.3	ISD Calls								
8	Usage of outroamers (outside the home service area)								
8.1	Number of incoming minutes								
8.2	Number of local outgoing minutes								
8.3	Number of NLD outgoing minutes								
8.4	Number of ILD outgoing minutes								
8.5	Number of outgoing SMS								
9	Revenue from subscribers (in Rs.) (excluding service tax)								
9.1	w.r.t. usage in home service area								
9.1.1	Rental Revenue (all monthly recurring charges)								
9.1.2	Call Revenue								
9.1.2.1	Outgoing local calls								
9.1.2.2	Outgoing STD calls								
9.1.2.3	Outgoing ISD calls								
9.1.3	Revenue from SMS (including fixed charges, if any)								
9.1.4	Revenue from Data (including fixed charges, if any)								
9.1.5	Revenue from other VAS (including fixed charges, if any)								
9.1.6	Revenue from other sources (please specify)								
9.1.7	Total (9.1.1+9.1.2.1+9.1.2.2+ 9.1.2.3 +9.1.3+9.1.4+9.1.5 +9.1.6)								
9.2	Revenue from outroamers w.r.t. usage outside the home service area								
9.3	Gross revenue from home subscribers (9.1.7+9.2)								
10	Intra-circle/Inter-circle/International Roaming payments and revenues (in Rs.)								
10.1	Pass through charges payable for outroamers (based on actual settlement rates)								
10.2	Revenue receivable on account of inroamers								
10.3	Net Revenue (10.2-10.1)								
11	Interconnect charges payable (in Rs.) on account of								
11.1	Local calls								
11.2	STD calls								
11.3	ISD Calls								
11.4	SMS, if applicable								
11.5	Total (11.1+11.2+11.3+11.4)								
12	Interconnect charges receivable (in Rs.) on account of								
12.1	Local calls								
12.2	STD calls								
12.3	ISD Calls								
12.4	SMS, if applicable								
12.5	Total (12.1+12.2+12.3+12.4)								
13	Net Revenue (in Rs.) (9.3+10.3-11.5+12.5)								
14	ARPU per month (in Rs.)								

\$ Unique number of inter-circle and international outroamer/inroamers in a month (intra-circle roamers should not be included)
 # Includes usage of home subscribers within home service area
 NA should be used to indicate not applicable
 Nil should be used to indicate zero value
 No column should be left blank

Information on Existing tariff plans to be provided as an Annexure to this report

Tariff Reporting (Prepaid)

Annexure-I

Name of Service Provider									
Circle/Service Area									
Quarter Ending									
A. Total No. of Existing Plans									
SI No	Particulars/Services	Details	1	2	3	4	5	...	
		Plan Name							
		Unique Reference Number							
1	One Time charge, if any								
2	Free calls/SMS/data transfer, if any (included in one time charges)								
3	SIM / Account Validity								
4	Tariff Validity (initial /promotional / base)								
5	Pulse rate								
6	Call charges (initial /promotional / base, if any)								
6a.	Local Call Charges	Mobile on net							
		Mobile off net							
		Fixed Line (onnet/offnet)							
6b.	STD Call Charges	Mobile on net							
		Mobile off net							
		Fixed Line (onnet/offnet)							
6c.	ISD Call Caharges								
6d	SMS*	Local							
		National							
		International							
7	Data Charges	Home							
		National Roaming							
		International Roaming							
8(a)	Call Charges while National Roaming	Local Outgoing							
		STD outgoing							
		Incoming							
		SMS (L/N/ International)							
8(b)	SMS Charges while National Roaming	Local Outgoing							
		STD outgoing							
		Incoming							
		SMS (L/N/International)							
8(c)	Call Charges while International Roaming	Local outgoing							
		STD outgoing							
		Incoming							
		SMS (L/N/ International)							
9	Special benefits, if any								
10	Recharge /other condition, if any								
11	Blackout days								
12	Number of subscribers for Quarter ending								
13	Website link (URL) of the tariff plans								
B	Tariff plans existing in the billing system but not on offer								
(i)	Number of tariff plans								
(ii)	Number of total subscribers as on last day of the quarter								

Tariff Reporting (Postpaid)

Annexure-II

Name of Service Provider									
Circle/Service Area									
Quarter Ending									
A.	Total No. of Existing Plans								
S.No.	Particulars/Services	Details	1	2	3	4	5	...	
		Plan Name							
		Unique Reference Number							
1	Registration /Activation/Installation fees/ charges, if any								
2	One Time charge, if any (specify whether convertible to security deposit)	Plan enrolment							
		Advance rental / other charges							
3	Security Deposit (Refundable), if any	Local + STD							
		ISD							
		International Roaming							
		Others							
4	Monthly Rental/minimum billing amount if any								
5	Free/discounted calls/ SMS/data transfer, if allowed (specify the conditions, if any)	Local							
		STD							
		ISD							
		SMS							
		Data							
6	Monthly usage discount/ discount against fixed charges, if any								
7	Pulse Rate								
8	Bill Period/Cycle								
9	Call Charges								
9a.	Local	Mobile on net							
		Mobile off net							
		Fixed(onnet/offnet)							
9b.	STD	Mobile on net							
		Mobile off net							
		Fixed(onnet/offnet)							
9c.	ISD								
10	SMS	Local							
		National							
		International							
11	Data	Home							
		National roaming							
		International roaming							
12a.	Call Charges while National Roaming	Local Outgoing							
		STD outgoing							
		Incoming							
		SMS (L/N/International)							
12b.	Call Charges while International Roaming	Local Outgoing							
		STD outgoing							
		Incoming							
		SMS (L/N/International)							
12c.	SMS Charges while National Roaming	Local Outgoing							
		STD outgoing							
		Incoming							
		SMS (L/N/International)							
13	Black Bout Days								
14	Number of subscribers as on last day of Quarter ending								
15	Website link (URL) to the details of the tariff plans								
B.	Tariff plans existing in the billing system but not on offer								
(i)	Number of tariff plans								
(ii)	Number of total subscribers as on last day of the quarter								