# Information note to the Press (Press Release No. 20/2011/QoS) Telecom Regulatory Authority of India

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TRAI Releases Report of the independent agencies engaged for the Objective Assessment of Quality of Service and Customer Satisfaction Survey of Telecom Services in Himachal Pradesh service area.

TRAI had engaged independent agencies to conducted Network audit for the assessment of Quality of service being provided by the service providers and collected customers views, through survey, for the assessment of effectiveness in implementation of the Telecom Consumers Protection and Redressal of Grievances Regulations, 2007 and customer perception of service of Basic, Cellular Mobile and Broadband Service Providers during the period from January, 2010 to June, 2010. The main findings of the reports are given below:-

## 2 Findings of the independent agency on Quality of Service

## 2.1 Cellular Mobile Telephone Service:

The objective assessment of quality of service and Subjective customer satisfaction surveys of the service providers, namely, Aircel, Bharti Airtel, BSNL, Idea Cellular Limited, Reliance Communications (CDMA/GSM), RTL, Tata Teleservices and Vodafone was conducted. Service Provider's performance on the selected Key Parameters in respect of cellular mobile telephone service based on one month data verification and the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of service is annexed at "A"

## 2.2 Basic Telephone Service (Wire Line):

The objective assessment of quality of service and Subjective customer satisfaction surveys of the service providers, namely, M/s BSNL, Reliance Communications and Tata Teleservices was conducted. Service Provider's performance on the selected Key Parameters in respect of Basic Telephone service (Wire Line) based on one month data verification and the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of service is annexed at "B"

#### 2.3 Broadband Service:

The objective assessment of quality of service and Subjective customer satisfaction survey of the service provider, namely, M/s BSNL was conducted. Service Provider's performance on the selected Key Parameters in respect of Broadband service based on one month data verification and the gradation on "Satisfaction" score scale i.e. scores of "Very Satisfied" to "Satisfied" on the matching parameters of the customers perception of service is annexed at "C"

#### 3 Telecom Consumers Protection and Redressal of Grievances score:

The results of the survey reveal that the service providers need to take effective steps for bringing awareness about three stage redressal mechanism including contact details of Nodal Officers/ appellate authority to improve customers satisfaction. Service provider wise overall score on various parameters pertaining to Cellular Mobile Telephone, Basic Service (Wire Line) and Broadband service is enclosed at Annex "D". The following table shows the percentage of the customers who were aware about three stage grievance Redressal mechanism in respect of Basic, Cellular mobile Telephone and Broadband service:-

| Awareness of        | Services        |                 |           |  |  |  |  |  |  |  |
|---------------------|-----------------|-----------------|-----------|--|--|--|--|--|--|--|
|                     | Basic Telephone | Cellular Mobile | Broadband |  |  |  |  |  |  |  |
| Call Center         | 91.8%           | 93.8%           | 96.1%     |  |  |  |  |  |  |  |
| Nodal Officer       | 2.9%            | 2.4%            | 1.3%      |  |  |  |  |  |  |  |
| Appellate authority | 0.5%            | 1.0%            | 1.0%      |  |  |  |  |  |  |  |

4. The detailed Report on Quality of Service – Audit/Objective Assessment and Customer Satisfaction Survey, including grievance redressal mechanism, conducted during the period January, 2010 to June, 2010 is placed at TRAI Website (*www.trai.gov.in*).

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Cellular Mobile Services: Performance of Service providers on the selected key parameters based on one month data verification and the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters

|                                | Network Availability Accessibility & Retainability |  |   |  |                      |  | Metering and Billing   |   |                  |             | Hel                   | Supplementary services                                    |                |
|--------------------------------|--|--|---|--|----------------------|--|------------------------|---|------------------|-------------|-----------------------|---|----------------|
|                                | (Survey)   | (Audit)                                      | (Survey)  | (Audit)                                | (Audit)              | (Audit)                                    | (Survey)               | (Survey)                                | (Au              | dit)        | (Survey)              | (Audit)   | (Survey)       |
| Name of<br>Service<br>Provider | Customers satisfied with Provision of              | Worst<br>affected<br>BTSs due<br>to downtime | Customers<br>satisfied with<br>network<br>performance | Call Set-up<br>Success<br>Rate (within | Call<br>Drop<br>Rate | %age of connection with good voice quality | satisfied with billing | %customers<br>satisfied with<br>billing | Metering a credi |             | Customers             | Percentage of calls<br>answered by<br>operators (voice to | satisfied with |
|                                | Service  | (%age)                                       | penormance  | licensee's<br>own<br>network)          | (%age)               | good voice quality                         | (Post Paid)            | (Pre Paid)                              | Post<br>paid     | Pre<br>Paid | with help<br>service) | voice) within 60  | service)       |
| Benchmarks                     | ≥ 90%  | ≤ 2%   | ≥ 95%   | ≥ 95%                                  | ≤ 2%                 | ≥ 95%                                      | ≥ 95%                  | ≥ 95%                                   | < 0.1%           | < 0.1%      | ≥ 90%                 | ≥ 90%   | ≥ 90%          |
| Aircel                         | 95.4%  | 0.00%  | 89.8%   | 97.42%                                 | 1.90%                | 93.14%                                     | 91.3%                  | 93.8%                                   | 0.36%            | 0.35%       | 85.4%                 | 65.64%  | 86.1%          |
| Airtel                         | 93.3%  | 0.09%  | 94.4%   | 99.06%                                 | 1.04%                | 98.48%                                     | 91.7%                  | 95.1%                                   | 0.01%            | 0.00%       | 89.0%                 | 93.00%  | 84.7%          |
| BSNL                           | 94.6%  | 1.85%  | 94.4%   | 98.20%                                 | 1.86%                | 95.50%                                     | 97.9%                  | 94.9%                                   | 0.03%            | 0.06%       | 90.0%                 | 93.00%  | 84.8%          |
| Idea                           | 93.9%  | 0.00%  | 93.2%   | 99.11%                                 | 1.79%                | 97.19%                                     | 91.7%                  | 92.5%                                   | 0.00%            | 0.05%       | 82.8%                 | 97.00%  | 83.9%          |
| Rel.Comm.<br>CDMA              | 96.0%  | 0.00%  | 91.4%   | 98.19%                                 | 1.67%                | 97.53%                                     | 91.3%                  | 92.1%                                   | 0.21%            | 0.01%       | 87.1%                 | 97.36%  | 81.6%          |
| Rel.Comm.<br>GSM               |  | 0.00%  |   | 99.40%                                 | 0.70%                | 97.55%                                     |                        |   | 0.00%            | 0.01%       |                       | 94.00%  |                |
| RTL                            | 95.1%  | 0.00%  | 86.8%   | 98.88%                                 | 0.80%                | 98.92%                                     | 87.5%                  | 90.3%                                   | 0.00%            | 0.01%       | 86.2%                 | 87.00%  | 81.7%          |
| Tata Tele                      | 93.5%  | 0.00%  | 91.5%   | 98.86%                                 | 0.23%                | 99.88%                                     | 90.4%                  | 94.4%                                   | 0.28%            | 0.02%       | 88.5%                 | 95.00%  | 80.8%          |
| Vodafone                       | 94.3%  | 0.00%  | 96.2%   | 99.11%                                 | 1.79%                | 97.19%                                     | 95.8%                  | 96.2%                                   | 0.00%            | 0.05%       | 90.2%                 | 97.00%  | 89.5%          |

## **Basic Telephone**

Services: Performance of Service providers on the selected key parameters based on one month data verification and the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters

|                                | Network<br>Availability                                | Access  | ibility        | Me           | etering and Bi   | lling   | Maint  | ainability   | Help Service                            |   |  |
|--------------------------------|--|---|----------------|--------------|--|---|--|--|---|---|--|
|                                | (Survey)   | (Survey)  | (Audit)        | (Survey)     | (Survey)   | (Audit)   | (Survey)                                       | (Audit)  | (Survey)                                | (Audit)                                 |  |
| Name of<br>Service<br>Provider | Customers<br>satisfied with<br>Provision of<br>Service | Customers<br>satisfied with<br>network<br>performance | completion     | with billing | satisfied with<br>billing<br>performance<br>(Pre Paid) | Metering and<br>billing<br>credibility No<br>of bills<br>disputed<br>during over a<br>billing cycle | Customers<br>satisfied<br>with<br>Maintainabil | Faults<br>Incidences(No.<br>of faults /100<br>Subscribers) | % Customers satisfied with help service | , |  |
| Benchmarks                     | ≥ 90%  | ≥ 95%   | ≥ 55%<br>≥ 75% | ≥ 95%        | ≥ 95%  | ≤0.1%   | ≥ 95%  | ≤ 5  | ≥ 90%                                   | ≥ 90%                                   |  |
| BSNL                           | 90.5%  | 98.1%   | 61.87%         | 95.5%        | 100.0%   | 0.08%   | 93.2%  | 7.93   | 90.1%                                   | 92.15%                                  |  |
| Rel.Comm.                      | 76.5%  | 97.5%   |                | 91.1%        | 87.5%  |   | 93.1%  |  | 86.8%                                   |   |  |
| Tata                           | 74.1%  | 97.1%   |                | 91.5%        | 87.5%  |   | 92.1%  |  | 91.9%                                   |   |  |

**Broadband Services:** 

Performance of Service providers on the selected key parameters based on one month data verification and the proportion of satisfied customers on "Satisfaction" score scale i.e. score of very satisfied to satisfied in respect of related customer service perception parameters

|            | Network<br>Availability |           | Accessibility |             | Retainability |           | Me           | tering and   | Billing       | Help      | Supplement ary services |                |
|------------|-------------------------|-----------|---------------|-------------|---------------|-----------|--------------|--------------|---------------|-----------|-------------------------|----------------|
|            | (Survey)                | (Audit)   | (Survey)      | (Audit)     | (Audit)       | (Audit)   | , ,          | (Survey)     | (Audit)       | (Survey)  | (Audit)                 | (Survey)       |
| 1          |                         |           |               |             |               |           | %custome     | %custome     |               |           |                         |                |
|            | Customer                | %Connecti | Customers     | Service     | , ,           | Broadband | rs           | rs satisfied | Billing       | %         | Percentage of           | % Customers    |
| Service    | S                       | ons       | satisfied     | availabilit | Bandwidt      | download  | satisfied    | with billing | Complaints    | Customers | calls answered          | satisfied with |
| Provider   | satisfied               | Provided  | with          | y uptime    | h utilized    | speed     | with billing | performan    | per 100 bills | satisfied | by operators            | supplementar   |
|            | with                    | within 15 | network       |             | on            |           | performan    | ce           | issued        | with help | (voice to voice)        | y service)     |
|            | Provision               | days      | performanc    |             | upstream      |           | ce           | (Pre Paid)   |               | service)  | within 60 sec           |                |
|            | of                      | -         | е             |             | link          |           | (Post        |              |               |           |                         |                |
|            | Service                 |           |               |             |               |           | Paid)        |              |               |           |                         |                |
| Benchmarks | ≥ 90%                   | 100%      | ≥ 85%         | ≥ 98%       | ≤ 80%         | ≥ 80%     | ≥ 90%        | ≥ 90%        | < 2%          | ≥ 90%     | ≥ 60%                   | ≥ 85%          |
| BSNL       | 91.9%                   | 100%      | 80.9%         | 98.92%      | 72.20%        | 85.50%    | 96.0%        | NA           | 0.01%         | 85.2%     | 80.52%                  | 82.4%          |

Himachal Pradesh

Annex"D" The following table shows the provider wise score on various provisions of the Telecom Consumer Protection and Redressal of Grievances Regulations, 2007 In respect of Cellular Mobile, Basic Telephone and Broadband service.

| \Parameters                | Services  | % of pre-         | % of pre-       | % of new                | % of                  | % of                     | % of               | % of                             | % of           | % of                 | % of                    |
|----------------------------|-----------|-------------------|-----------------|-------------------------|-----------------------|--------------------------|--------------------|----------------------------------|----------------|----------------------|-------------------------|
| $\backslash$ $\rightarrow$ |           | paid,             | paid            | customers,              | customers             | customers                | Customers          | Customers                        | Customers      | customers            | customers               |
| 11/                        |           | customers         | customers       | who were                | who were              | made any                 | who were           | whose billing                    | satisfied with | who were             | who were                |
| * \                        |           | who were          | who were        | provided                | Aware                 | complaint                | informed           | complaints                       | complaint      | Aware                | Aware                   |
|                            |           | Aware             | ever            | with                    | about call            | to the toll              | by the call        | were                             | resolution by  | about the            | about the               |
| Name                       |           | that they         | denied          | Manual of               | center/ Toll          | free .                   | center             | Resolved by                      | call center    | contact              | contact                 |
| Of                         |           | can get           | item-wise       | Practice                | free                  | number                   | about the          | call                             |                | detail of            | detail of               |
| Service                    |           | item-wise<br>call | usage<br>charge | containing<br>terms and | number for redressing | within last<br>12 months | action<br>taken on | center/custom<br>er care with in |                | nodal officer<br>for | appellate authority for |
| providers                  |           | charges           | details         | conditions              | grievances            | 12 111011(113            | complaint          | 4 weeks of                       |                | redressing           | redressing              |
|                            |           | details on        | 23(4)10         | of service,             | 3.1014.1000           |                          | Jonnplant          | lodging                          |                | grievances           | grievances              |
|                            |           | request           |                 | grievance               |                       |                          |                    | complaint                        |                | g                    | garanasa                |
| \                          |           | ,                 |                 | redressal               |                       |                          |                    | ·                                |                |                      |                         |
| \                          |           |                   |                 | mechanism               |                       |                          |                    |                                  |                |                      |                         |
| \                          |           |                   |                 | etc                     |                       |                          |                    |                                  |                |                      |                         |
| Aircel                     | Cellular  | 55%               | 5%              | 74%                     | 94%                   | 39%                      | 74%                | 62%                              | 85%            | 2%                   | 1%                      |
| Airtel                     | Cellular  | 81%               | 19%             | 69%                     | 95%                   | 34%                      | 67%                | 57%                              | 76%            | 3%                   | 1%                      |
|                            | Cellular  | 63%               | 18%             | 72%                     | 91%                   | 35%                      | 74%                | 84%                              | 80%            | 2%                   | 1%                      |
| BSNL                       | Basic     | 0%                | NA              | 64%                     | 93%                   | 38%                      | 79%                | 40%                              | 88%            | 3%                   | 0%                      |
|                            | broadband |                   |                 | 64%                     | 96%                   | 19%                      | 58%                | 61%                              | 88%            | 1%                   | 1%                      |
| Idea                       | Cellular  | 67%               | 22%             | 59%                     | 92%                   | 48%                      | 42%                | 66%                              | 82%            | 2%                   | 1%                      |
| Rel.Comm.                  | Cellular  | 60%               | 19%             | 59%                     | 94%                   | 39%                      | 56%                | 82%                              | 91%            | 2%                   | 1%                      |
| CDMA/GSM                   | Basic     | 0%                | NA              | 65%                     | 90%                   | 47%                      | 83%                | 35%                              | 94%            | 3%                   | 0%                      |
| RTL                        | Cellular  | 57%               | 5%              | 56%                     | 91%                   | 18%                      | 68%                | 75%                              | 63%            | 2%                   | 0%                      |
| Tata                       | Cellular  | 55%               | 11%             | 72%                     | 96%                   | 39%                      | 79%                | 73%                              | 82%            | 3%                   | 1%                      |
| ιαια                       | Basic     | 0%                | NA              | 69%                     | 92%                   | 32%                      | 86%                | 28%                              | 96%            | 3%                   | 1%                      |
| Vodafone                   | Cellular  | 70%               | 20%             | 73%                     | 96%                   | 36%                      | 76%                | 76%                              | 84%            | 3%                   | 2%                      |